

Shareholder information

Managing your shares

The Company's share register is managed by our registrar, Link. Shareholders can manage their shareholdings online through the Link shareholder portal at www.signalshares.com. The benefits of managing your shareholding online include the ability to:

- view your holding balance and get an indicative valuation;
- view movements on your holding;
- view the dividend payments you have received;
- cast your proxy vote online;
- update your address;
- register and change bank mandate instructions for dividends to be paid;
- elect to receive Shareholder communications electronically; and
- access a wide range of Shareholder information including the ability to download Shareholder forms.

Shareholder communications

We encourage our Shareholders to view Shareholder communications, including the Annual Report and Accounts, electronically in order to minimise our impact on the environment and reduce costs. If you currently receive communications in paper form and would like to switch to electronic communications, you can do this by visiting the Link Shareholder portal at www.signalshares.com or by contacting Link.

Financial calendar

The key events in our financial year will be posted on our website at www.wickesplc.co.uk

Annual General Meeting (AGM)

The AGM is an important event that gives us an opportunity to engage with our shareholders. Our 2023 AGM is scheduled to be held on 23 May 2023 at 9.00am. Details about the meeting and how to participate will be available in the Notice of Meeting which will be posted on our website at www.wickesplc.co.uk

Dividends

An interim dividend of 3.6 pence per ordinary share was paid on 4 November 2022. Shareholders will be asked to approve a final dividend for the financial year ended 31 December 2022 at the AGM. If approved, a dividend of 7.3 pence per ordinary share will be paid on 7 June 2023 to Shareholders on the register on the record date of 21 April 2023.

Dividend Reinvestment Plan

You can choose to have any cash dividends paid reinvested in further Wickes shares through the Dividend Reinvestment Plan (terms and conditions apply). You can join the Dividend Reinvestment Plan via the Link shareholder portal www.signalshares.com or contact Link for details.

Paperless dividends

In line with our ambition to reduce our environmental impact and in line with market practice, we moved to the payment of cash dividends through direct payment to Shareholder bank accounts in 2022. This means that you will no longer be able to receive payment of dividends by cheque and a consolidated tax voucher for each tax year will be available electronically.

If you previously received your dividends by cheque you will need to register your bank details with Link via the Shareholder portal www.signalshares.com or by contacting Link (contact details under 'Managing your shares'). Any unclaimed dividends will automatically be released into your bank account once your bank details have been registered with Link.

ShareGift

ShareGift is a charity share donation scheme for Shareholders who may wish to dispose of a small quantity of shares where the market value makes it uneconomic to sell on a commission basis. The scheme is administered by the Orr Mackintosh Foundation and further information can be obtained by contacting them:

Telephone: 020 7930 3737

Email: www.sharegift.org

Shareholder security

If you receive any unsolicited phone calls or correspondence concerning investment matters you should get the name of the person and organisation and check that they are properly authorised by the FCA – visit <https://register.fca.org.uk/s/>

If you think something is not right, report it to the FCA by calling the FCA consumer helpline on 0800 111 6768 (freephone) – open Monday to Friday 8.00am-6.00pm and Saturday 9.00am-1.00pm.

More detailed information can be found on the FCA website www.fca.org.uk/scamsmart

Website publication

The Annual Report and Accounts 2022 will be available to view and download on the Company's website at www.wickesplc.co.uk. We will also publish on the website a machine-readable version of the annual accounts using the single electronic reporting format (ESEF) as required under Disclosure Guidance and Transparency Rule 4.1.14R and in accordance with the ESEF Regulation. The ESEF format of the accounts has not been audited.

Useful information

Registered office address:

Wickes Group Plc
Vision House
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WD24 4JL
United Kingdom

Registrar

Link Group
10th Floor, Central Square
29 Wellington Street
Leeds LS1 4DL

Tel: +44 (0)371 664 0300*

Email: enquiries@linkgroup.co.uk

Investor Relations

investorrelations@wickes.co.uk

Corporate brokers

Citigroup
Investec

Independent auditor

KPMG LLP

SHAREHOLDER PORTAL¹

Manage your shareholding
by registering for the Link
Shareholder portal at

 www.signalshares.com

ANNUAL GENERAL MEETING (AGM)

Our 2023 AGM will be held
on 23 May 2023 at 9.00am.
Details about the meeting and how
to participate are contained within
the Notice of Meeting which will be
available at

 www.wickesplc.co.uk

ELECTRONIC COMMUNICATIONS

Switch to electronic
communications by visiting
the Shareholder Portal or
contacting Link.

DIVIDENDS

In 2022, we removed cheque dividend
payments and now pay all cash
dividends directly to Shareholders' bank
accounts. Register your bank details
with Link through the Shareholder Portal
or by contacting Link.

* Calls are charged at the standard geographic rate and will vary by provider. Calls outside the UK will be charged at the applicable international rate. Lines are open between 9.00am-5.30pm, Monday to Friday excluding public holidays in England and Wales.

(1) You will need your Shareholder reference number to register. This can be found on your share certificate or dividend confirmation.

Glossary

Adjusted EBITDA	Adjusted EBITDA is defined as Earnings before Interest, Tax, Depreciation and Amortisation and before adjusting items. Adjusting items are defined as those items of income and expenditure that are material in size or unusual in nature or incidence, and in the current year such items relate to separation and demerger costs and certain store impairments, as set out in more detail in Note 9. Removal of such adjusting items allows the reader to understand the impact of the separation and demerger project separately from the performance of the underlying business.
AGM	Annual General Meeting
BAU	Business as usual
BRC	British Retail Consortium
CAGR	Compound Annual Growth Rate
CDP	Carbon Disclosure Project
CEO	Chief Executive Officer
CFO	Chief Financial Officer
CGU	Cash generating unit
DIFM	Do-it-for-me
DIY	Do-it-yourself
DRR	Directors' Remuneration report
DTR	Disclosure Guidance and Transparency Rules
EBT	Employee Benefit Trust
ECL	Expected credit loss
EMS	Environmental Management System
EPS	Earnings Per Share
ESG	Environmental, Social, Governance
EV	Electric vehicle
FCA	Financial Conduct Authority
FCF	Free cash flow
FRC	Financial Reporting Council
FTE	Full-time equivalent
GHG	Greenhouse Gas
H&S	Health and safety
HGV	Heavy goods vehicle

I&D	Inclusion and diversity
IFRS	International Financial Reporting Standards
KPI	Key performance indicator
LED	Light-emitting diode
LFL	Like-for-like
LR	Listing Rules
NED	Non-executive Director
Order Book	Orders that have been placed but not yet delivered: a measure of secured future revenue
PBT	Profit before tax
PIE	Public Interest Entity
Plc	Public limited company
REACH	Registration, Evaluation, Authorisation and Restriction of Chemicals
RIDDOR	Reporting of Injuries, Diseases and Dangerous Occurrences Regulations
ROCE	Return on Capital Employed: a measure of the profit generated by new capital expenditure
RPI	Retail Prices Index
Sales density	Sales per square foot
SASB	Sustainability Accounting Standards Board
SAYE	Save As You Earn
SECR	Streamlined Energy and Carbon Reporting
SID	Senior Independent Director
SIP	Share Incentive Plan
SKU	Stock Keeping Unit
SVHC	Substance of very high concern
TCFD	Task Force for Climate-related Financial Disclosures
TSR	Total Shareholder Return
VOC	Volatile organic compound

Alternative Performance Measures

Stock turn

Stock turn is defined as the cost of goods sold divided by the average of year start and year end inventory. It is a measure of how effective we are in converting our stock into sales.

Stock turn is calculated as follows:

(£m)	31 December 2022	1 January 2022
Cost of goods sold	856.2	829.1
Opening stock	188.2	138.3
Closing stock	201.6	188.2
Average stock	194.9	163.2
Cost of goods sold divided by average stock	4.4	5.1

Like-for-like sales

The use of like for like sales and why they are useful is discussed in detail in note 5. Additionally, further LFL calculations, which are useful for the same reason, are calculated as follows:

Like-for-like sales – 52 week basis

The comparative period ended 1 January 2022 is a 53 week period and the current period ended 31 December 2022 is a 52 week period. To enable comparability, Like-for-like sales on a 52 week basis are calculated as follows:

(£m)	52 weeks ended 31 December 2022
Adjusted revenue	1,559.0
Prior period revenue (53 weeks ended 1 January 2022)	1,534.9
Impact of week 53	(24.5)
Prior period revenue on 52 week basis	1,510.4
Revenue increase on 52 week basis	48.6
Like-for-like sales growth %	3.2%

Like-for-like sales – Core and DIFM

Like-for-like sales are further broken down into Core and DIFM related sales to enable further visibility of the relative performance of the two areas.

Like-for-like sales – Core (£m)	52 weeks ended 31 December 2022
Adjusted revenue	1,187.9
Network change	(0.3)
Adjusted revenue (like-for-like basis)	1,187.6
Prior period revenue	1,234.7
Prior period network change	(3.5)
Prior period other movements	(19.7)
Prior period revenue (like-for-like basis)	1,211.5
Increase arising on a like-for-like basis	(23.9)
Like-for-like revenue (%)	(2.0)%

Like-for-like sales – DIFM (£m)	52 weeks ended 31 December 2022
Adjusted revenue	371.1
Network change	(0.7)
Adjusted revenue (like-for-like basis)	370.4
Prior period revenue	300.2
Prior period network change	(1.6)
Prior period other movements	(4.8)
Prior period revenue (like-for-like basis)	293.8
Increase arising on a like-for-like basis	76.7
Like-for-like revenue (%)	26.1%

Alternative Performance Measures continued

Like-for-like sales – 3 Year Basis

Given the exposure of recent years to COVID-19 lockdowns, a comparison to a pre-COVID revenue figure is considered to give a more meaningful analysis. These three year comparatives become less meaningful when the base year includes the COVID lockdown period, and therefore will no longer be provided after this year.

3 Year Like-for-like sales is calculated by compounding the like for like growth over the past three years:

	Core	DIFM	Total
2020 like-for-like	18.8%	(27.8%)	5.0%
2021 like-for-like	14.2%	8.5%	13.0%
2022 like-for-like	(2.0%)	26.1%	3.5%
Compounded	33.0%	(1.3%)	22.8%

Free cash flow

The use of free cash flow and why it is useful is discussed on page 31. It is calculated as follows:

(£m)	31-Dec-22	01-Jan-22
Cash generated from operations	160.4	148.0
Add back cash impact of adjusting items	21.7	17.9
Adjusted cash inflow from operating activities	182.1	165.9
Less: repayment of lease liabilities	(80.3)	(77.5)
Less: Interest on lease liabilities	(29.4)	(31.3)
Less: purchases of property, plant and equipment	(40.4)	(26.5)
Less: tax paid	(4.3)	(14.6)
Add: property disposal proceeds	0.4	1.2
Add: interest received	1.9	0.1
Less: interest paid	(1.0)	(0.7)
Free cash flow	29.0	16.6

Cost to sales ratio

Cost to sales ratio is the ratio of selling costs plus administrative expenses to total sales. The cost to sales ratio is used to determine whether revenue increases are matched by increases in profit

(£m)	31-Dec-22	01-Jan-22
Adjusted selling costs	332.1	334.9
Adjusted administrative expenses	131.1	117.3
Total adjusted costs	463.2	452.2
Total adjusted sales	1,559.0	1,534.9
Ratio	29.7%	29.5%

IFRS 16 net debt Leverage

IFRS 16 net debt leverage is the ratio of our net debt balance to our adjusted EBITDA (as calculated above). This enables us to assess whether the profit we generate will be sufficient to pay our debt obligations.

(£m)	52 weeks ended 31 December 2022
Adjusted operating profit	103.9
Add back depreciation of property, plant and equipment	20.1
Add back depreciation of right-of-use assets	77.7
Add back amortisation	5.2
Adjusted EBITDA	206.9
(£m)	31-Dec-22
Net debt	591.8
Adjusted EBITDA	206.9
Leverage ratio	2.9x

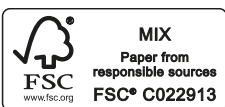
Sales density

Sales density is a measure of sales per year per square foot of store space and enables us to monitor whether increases or decreases in store space are matched by increases or decreases in revenue

	31-Dec-22	01-Jan-22
Sales (£m)	1,559.0	1,517.4
Average square footage (million)	6.3	6.4
Sales density	247	238

Return on Capital Employed (ROCE)

ROCE compares the amount spent to refit a store against the increase in gross profit gained in the following year as a result. This helps us assess whether refits are generating an appropriate amount of revenue uplift.



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luminous
Design and production
www.luminous.co.uk